**General Farm Business Information**

Business name:       Contact name:

Address:       City, state, zip code:

Phone number:       County:

Email address:       Website:

1. Have you supplied food to schools in the past? Yes No

If yes, which schools?

1. Are you interested in selling to schools in your region? Yes No
2. Number of acres in production:
3. Do you have capacity to expand production? Yes No
4. Do you have greenhouses/ high tunnels that extend your production season? Yes No

Please list which one and how many here:

1. What months do you have product to sell (in general)?
2. Do you have a food safety plan? (If yes, please attach it.) Yes No

If you do not, would you like assistance creating one? Yes No

1. OPTIONAL – Are you considered to be a socially disadvantaged farmer? Yes No

The USDA defines socially disadvantaged farmers and ranchers (SDFRs) as those belonging to groups that have been subject to racial or ethnic prejudice. SDFRs include farmers who are Black or African American, American Indian or Alaska Native, Hispanic or Latino, and Asian or Pacific Islander.

**Ordering and delivery logistics**

1. Are you able to provide an availability list to a school food purchaser listing what you have available, prices, and ordering instructions? Yes No
2. How do you prefer customers place orders? Phone Email Fax
3. Are you able to deliver to a school? Yes No
4. How far are you willing to travel to make deliveries?
5. Circle all potential delivery days: M T W Th F
6. What is your minimum order requirement? $
7. Would items needing refrigeration be delivered in a refrigerated truck? Yes No
8. Do you have cold storage? Yes No Cold Transportation? Yes No
9. Can you deliver an invoice with the product? Yes No
10. Additional comments about delivery:

**Additional information**

1. Do you carry liability insurance? Yes No Dollar amount of coverage: $
2. Would you host a visit by the school nutrition director or school representatives?

Yes No

1. Are you able/willing to:
   1. Provide information about your business for promotional purposes? Yes No
   2. Visit the school lunchroom or classrooms as a guest presenter? Yes No
   3. Host a field trip to your farm/facility for students? Yes No
2. Current customer that can serve as a reference for you:

Name:

Business:

Phone/email:

1. Additional comments/questions

*I confirm that the information provided above is accurate to the best of my knowledge.*

Signature of Seller: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Date: \_\_\_\_\_\_\_\_\_\_

*Please indicate which products you currently sell and those you would be willing to produce and sell:*

|  |  |  |  |
| --- | --- | --- | --- |
| **Farm product** | **Currently grow/sell** | **Willing to grow/sell** | **Comments** |
| Fruits |  |  |  |
| Vegetables |  |  |  |
| Meats |  |  |  |
| Dairy |  |  |  |
| Eggs |  |  |  |

*School nutrition programs are often most interested in purchasing these products for school meal programs.*

*Please indicate the following crops that you are able or currently producing:*

|  |  |  |  |
| --- | --- | --- | --- |
| **Produce** | **Currently grow/sell** | **Willing to grow/sell** | **Comments** |
| Apples |  |  |  |
| Broccoli |  |  |  |
| Carrots |  |  |  |
| Corn, sweet |  |  |  |
| Cucumbers |  |  |  |
| Greens (collard, kale etc.) |  |  |  |
| Kale |  |  |  |
| Lettuce (Romaine, Bibb, etc.) |  |  |  |
| Peppers (Sweet, Bell, etc.) |  |  |  |
| Potatoes |  |  |  |
| Pumpkins |  |  |  |
| Salad Greens |  |  |  |
| Spinach |  |  |  |
| Squash (Summer) |  |  |  |
| Squash (Winter) |  |  |  |
| Sweet Potatoes |  |  |  |
| Tomatoes (Cherry, Slicer) |  |  |  |
| Other |  |  |  |